

Property Management

EXPERTISE



Introduction

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We provide strategy advice for clients to get the most from their real estate investment.



It's my pleasure to introduce the HWBC Property Management team and to provide a flavour of what we do.

Our experienced professionals deliver a first class, client focused service. We provide strategy advice for clients to get the most from their real estate investment through the development and implementation of comprehensive & effective property management plans for each asset.

Sound financial management is a hallmark of our service and we operate industry leading controls and practices for client funds.

We believe in building strong client relations through reliable performance of our role and we are hugely appreciative of our existing clients for their instructions.

We are well resourced and available to discuss any property management requirement you may have. Please contact me or any of the team on a confidential basis.

Stephen Hale
 Director, Property Management
 353 1 775 0502 | shale@hwbc.ie

Meet the team



Jonathan McPhillips
 Associate Director



Sarah Fortune
 Senior Property Manager



Oisín Turner
 Senior Property Manager



Eoin Robinson
 Senior Property Manager



Aileen Mooney
 Property Manager



Maureen Curran
 Associate Director



Aóife Fitzmaurice
 Accounts Assistant



Nicola McNally
 Assistant Accountant



Myra Hanrahan
 Credit Control



David Balfe
 Client Accountant



Charlotte Stevens
 Accounts Assistant



Angela Dennis
 Accounts Payable

Our Property Management team delivers

Its surprises us sometimes that what we deliver in the normal course of performing our role are the very attributes which our clients value the most.



EXPERTISE

€1.6Bn of assets under management. Offices, Retail, Industrial & Mixed-use specialists.



EXPERIENCE

13 knowledgeable professionals with a combined 209 years experience consistently performing to the highest standard in the industry.



PROFESSIONALISM

Available & resourced. Prompt, on-time & accurate property and financial reporting tailored to individual client needs.



QUALITY ADVICE

Client focused & experience led advice to get more from your real estate investment.



INNOVATION

Leading changes in management practices to meet the evolving built environment through knowledge and experience.

€1.6Bn

Assets under management

€85m

Rent and service charge administered annually

4.8m sq ft

Mixed commercial assets including offices, retail, industrial and mixed use developments

1,000+

tenants

35m

visitors to our managed retail centres in 2019

Right Whitaker Square
Dublin 2. For Colony Capital

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Our clients recognise the efficiencies and value HWBC can add to their investment strategy.



In addition to managing rent & service charge, HWBC manages the finances of asset managers and asset management activity of approximately €7m per annum. This has become a growing service line as more of our clients recognise the efficiencies and value HWBC can add to their investment strategy by performing these functions in conjunction with property management services.

Trademark good practice

- Sound Financial Management
- Robust Internal Controls & Procedures
- Fostering Successful Tenant Relations
- Sinking Fund planning
- Environmental Policy
- Comprehensive Health & Safety and Human Resource Management Policies

Other specialisms

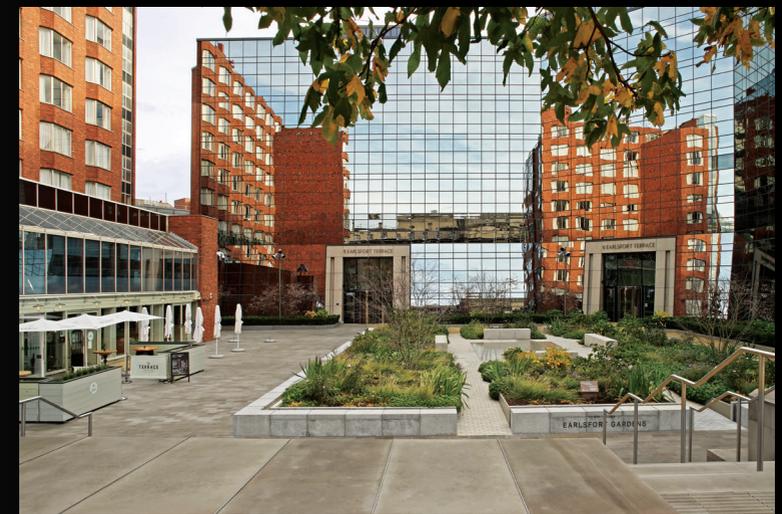
- Pre-development, lease development, service charge structure advice
- Energy Procurement & Management
- Landlord & Tenant Dispute Resolution



Above Burlington Plaza
Dublin 4. For Coolbrook
Developments Ltd and Davy
Target Investments PLC

Left Harbour Square, Dun
Laoghaire. For the OMC

Right Earlsfort Terrace
Dublin 2. For the
Management Company



Financial management and reporting

Sound Financial Management is a hallmark of our service. We are recognised for providing a comprehensive suite of accounting and financial reporting services to suit individual client needs.

We are industry leaders for financial governance and probity.

We have vast experience in the preparation and provision of supporting financial reports to property ownership vehicles and their financial & tax advisors. Our instructions include property and financial management roles for ICAV entities and we are familiar with their reporting and regulatory requirements.

Our finance team manages asset management level expenditure of approx. €7m PA on behalf of both national and international landlords. On occasions this can be in conjunction with HWBC's in-house asset management division and on others in direct liaison with the client. It has proven an efficient and effective means for clients to manage their Irish property investment activity with a single source delivering its financial reporting.



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Sound Financial Management is a hallmark of our service.



Clockwise from top left

Stillorgan Village, Dublin 18.
For Kennedy Wilson

Ashtown Gate Office Park.
For Aviva & Yew Grove REIT

Showgrounds Shopping Centre,
Tipperary. For Varde Partners

102-104 Grafton Street Dublin 2.
For Macquarie

Environmental & Social Policy

HWBC has developed an Environmental & Social Policy which we have committed to operate in accordance with and seek to implement at our managed properties. As property management agents acting on behalf of clients we recognise that measures we implement should be financially responsible and compatible with serving our client well through additional value creation for their asset.

Our practical measures look to implement best practice towards not just increasing sustainability and reducing the carbon footprint of the property but also to enhance and contribute to the local environment and communities of which the property forms part.

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We recognise that measures we implement should be financially responsible and compatible with serving our client well through additional value creation for their asset.

Top Blackpool Shopping Centre and Retail Park. For Varde Partners

Right Bishops Square, Dublin 2. For Macquarie



- 100% renewable energy procured across our managed property portfolio
- Active energy conversation initiatives
- Target of zero waste to landfill through waste management plans and tenant collaboration
- Water Conservation & Protection
- Enhancing the natural habitat
- Services & facilities to encourage a healthy lifestyle for occupants
- Diversity & equal opportunity a core principle
- Investment in our people through continual development & training
- Community Involvement and participation through sponsorship & events



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